

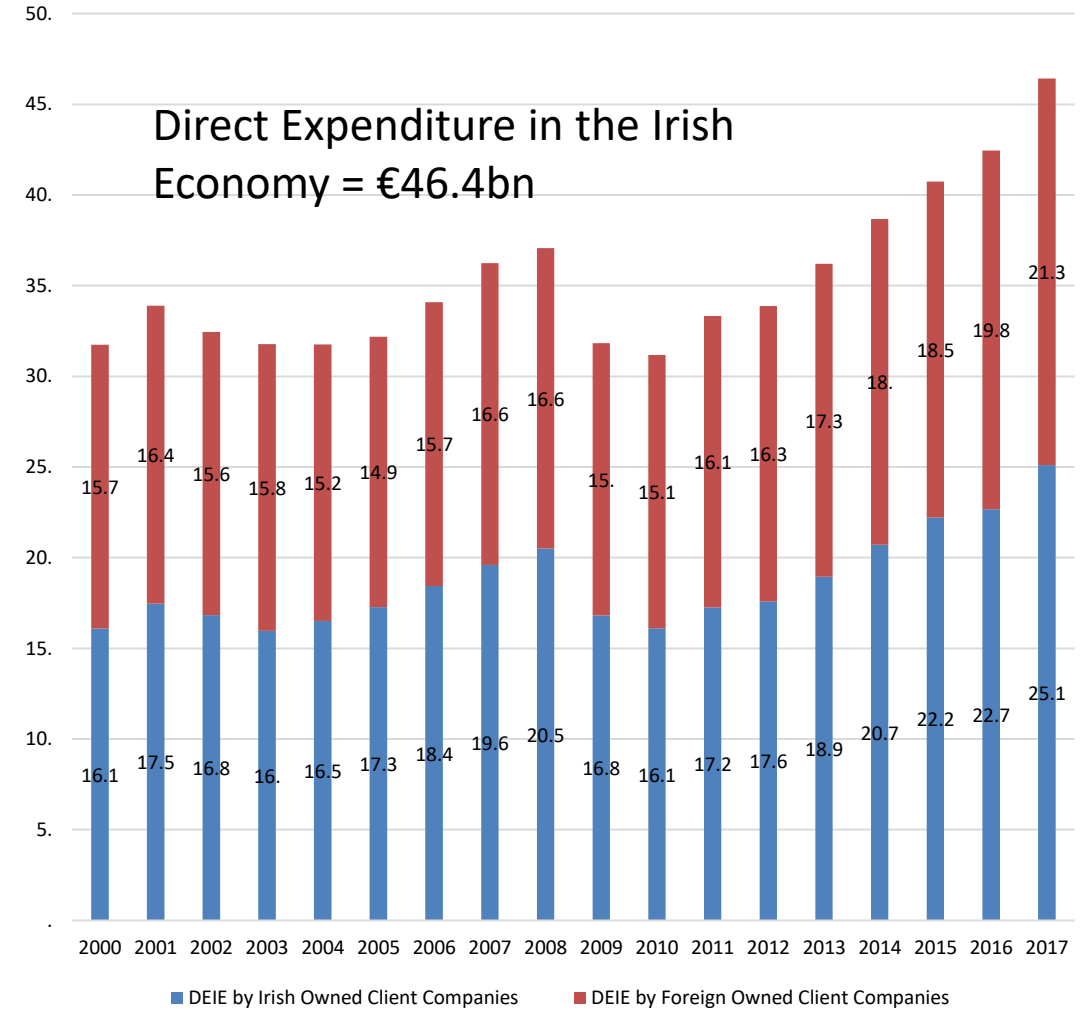
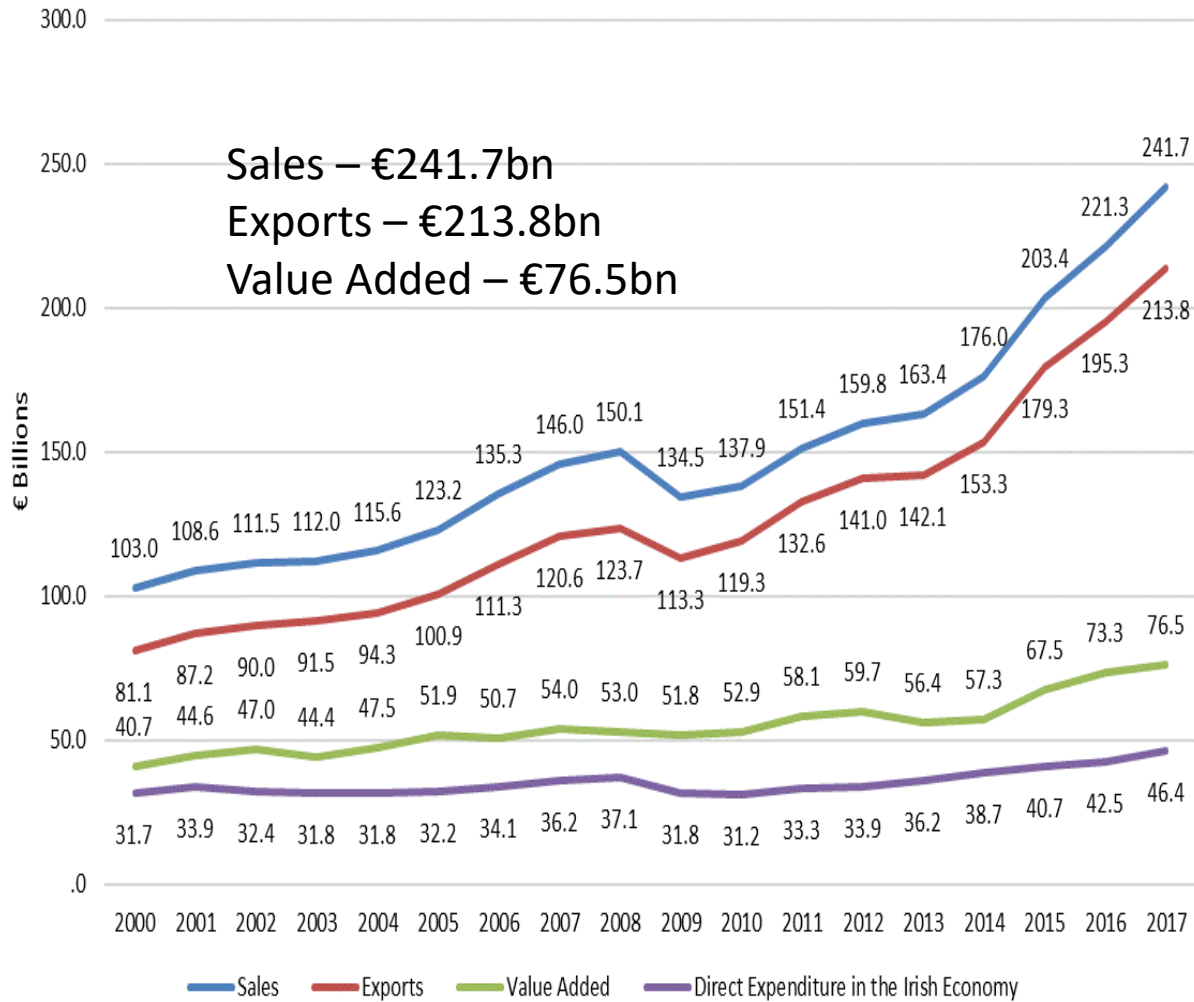


An Roinn Gnó,
Fiontar agus Nuálaíochta
Department of Business,
Enterprise and Innovation

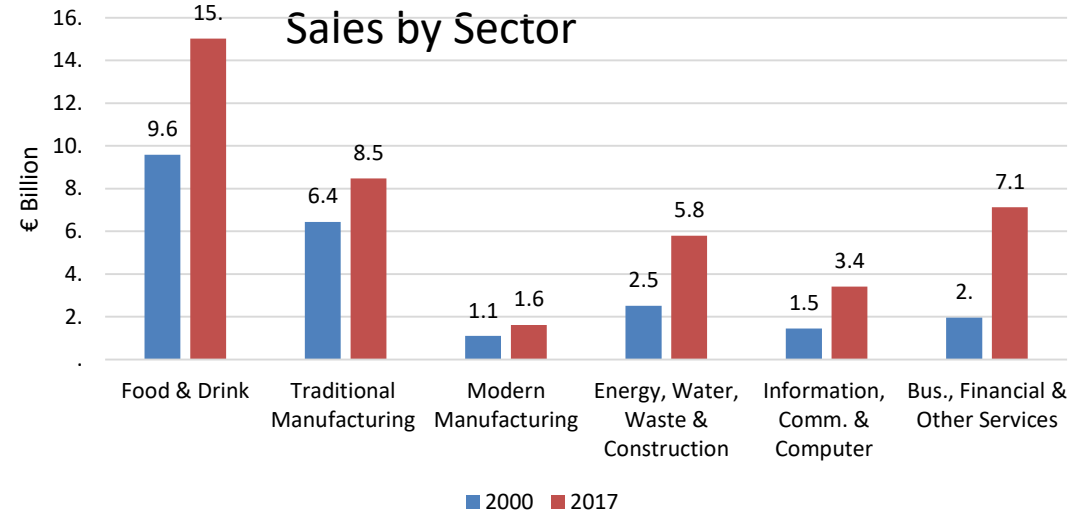
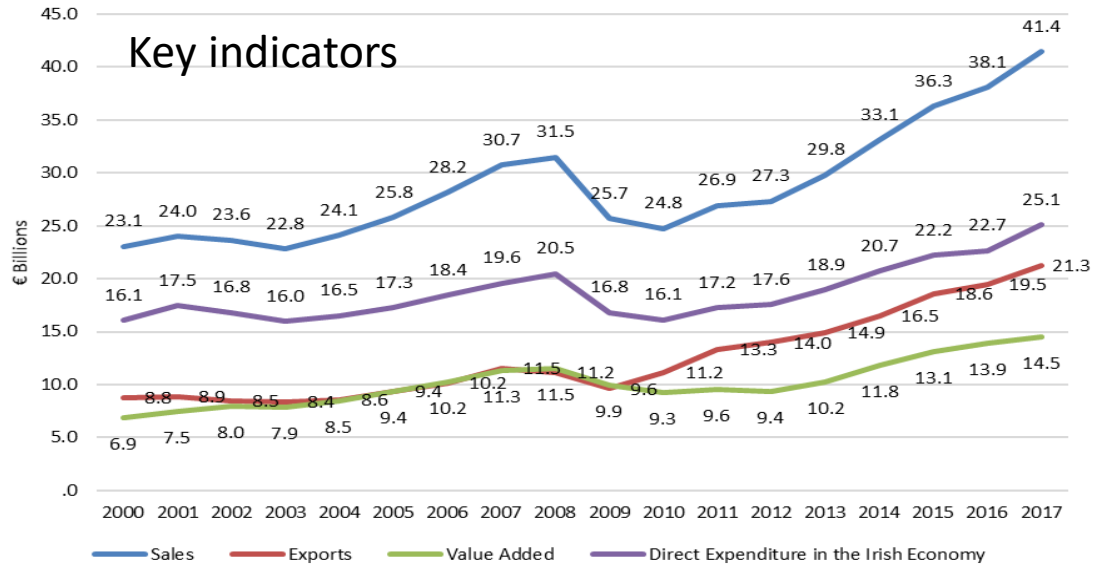
Annual Business Survey of Economic Impact - 2017

22nd January 2019

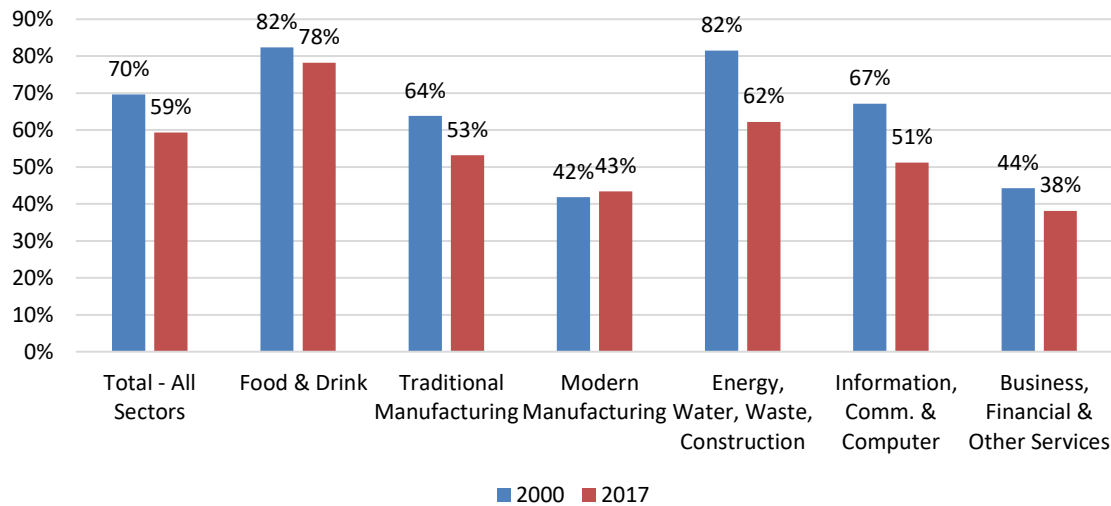
All Client Companies 2017 Performance and Impact



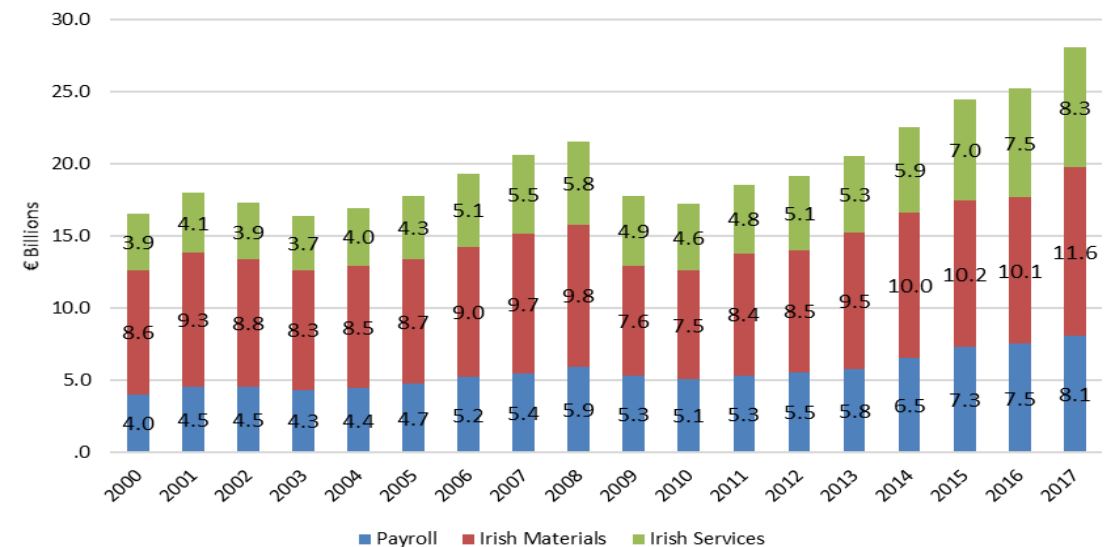
Irish-owned Client Companies 2000-2017 Performance and Impact



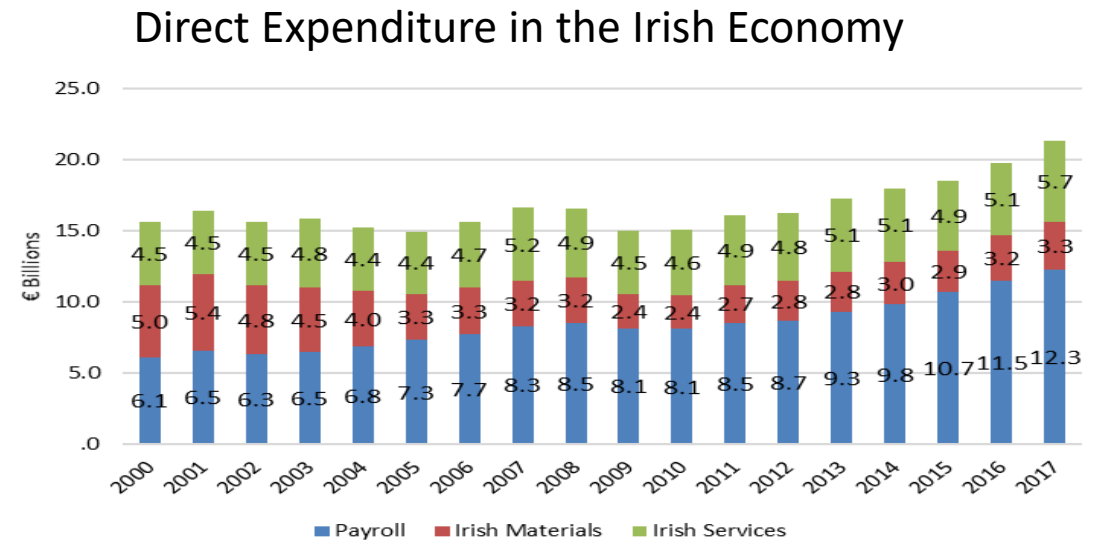
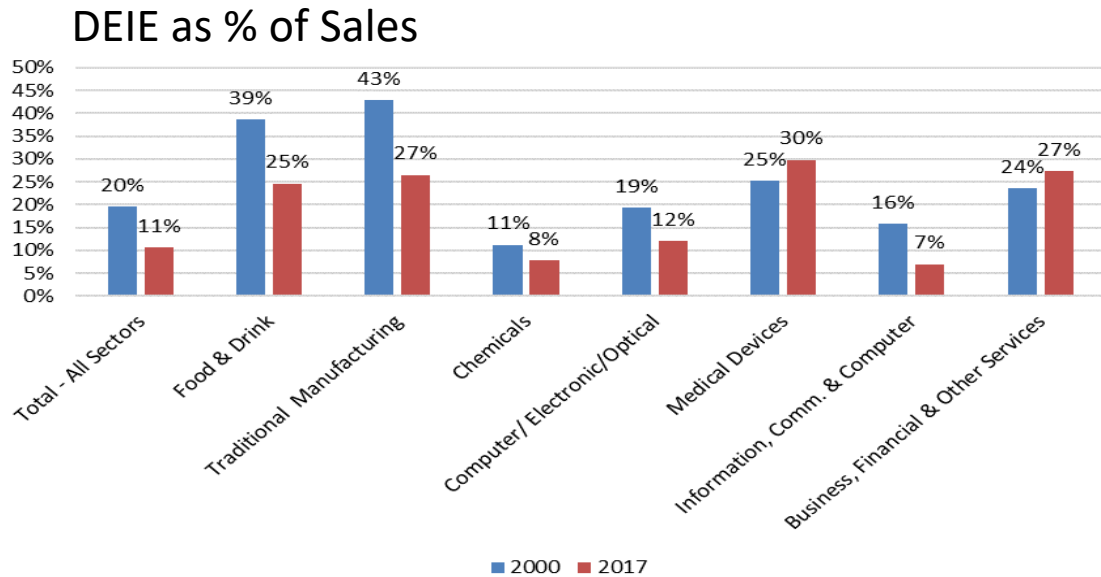
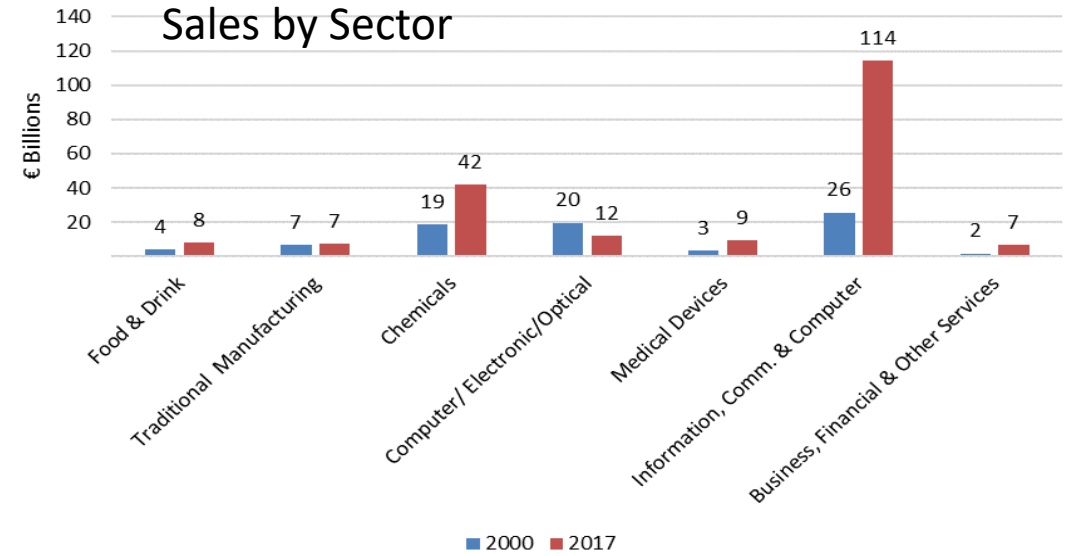
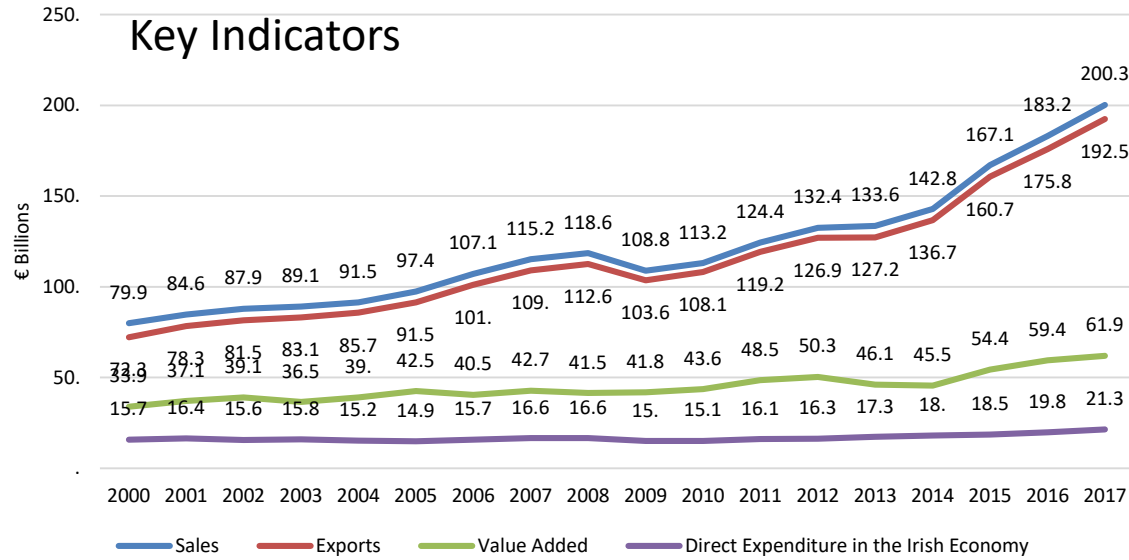
DEIE as % of Sales



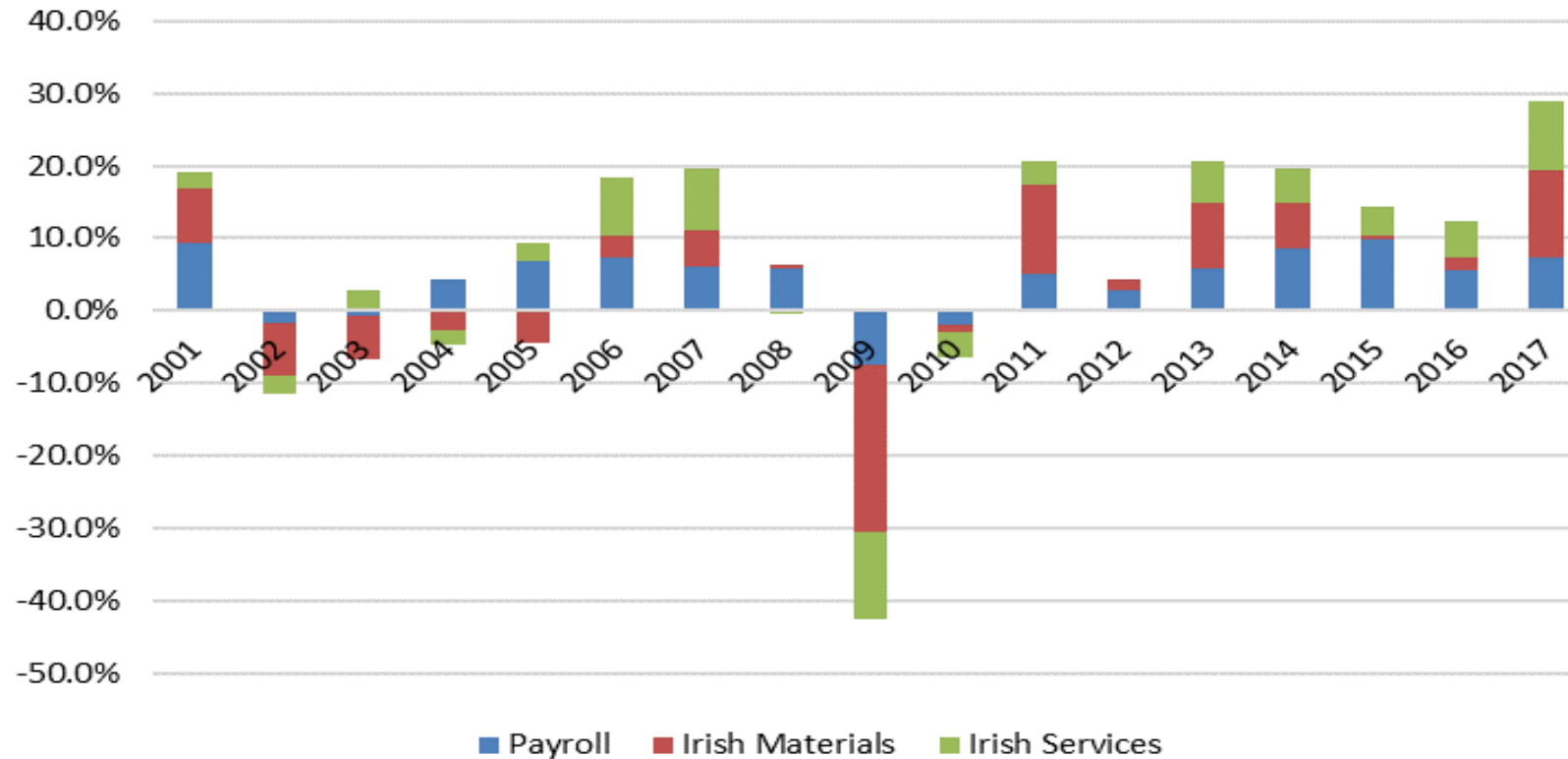
Direct Expenditure in the Irish Economy



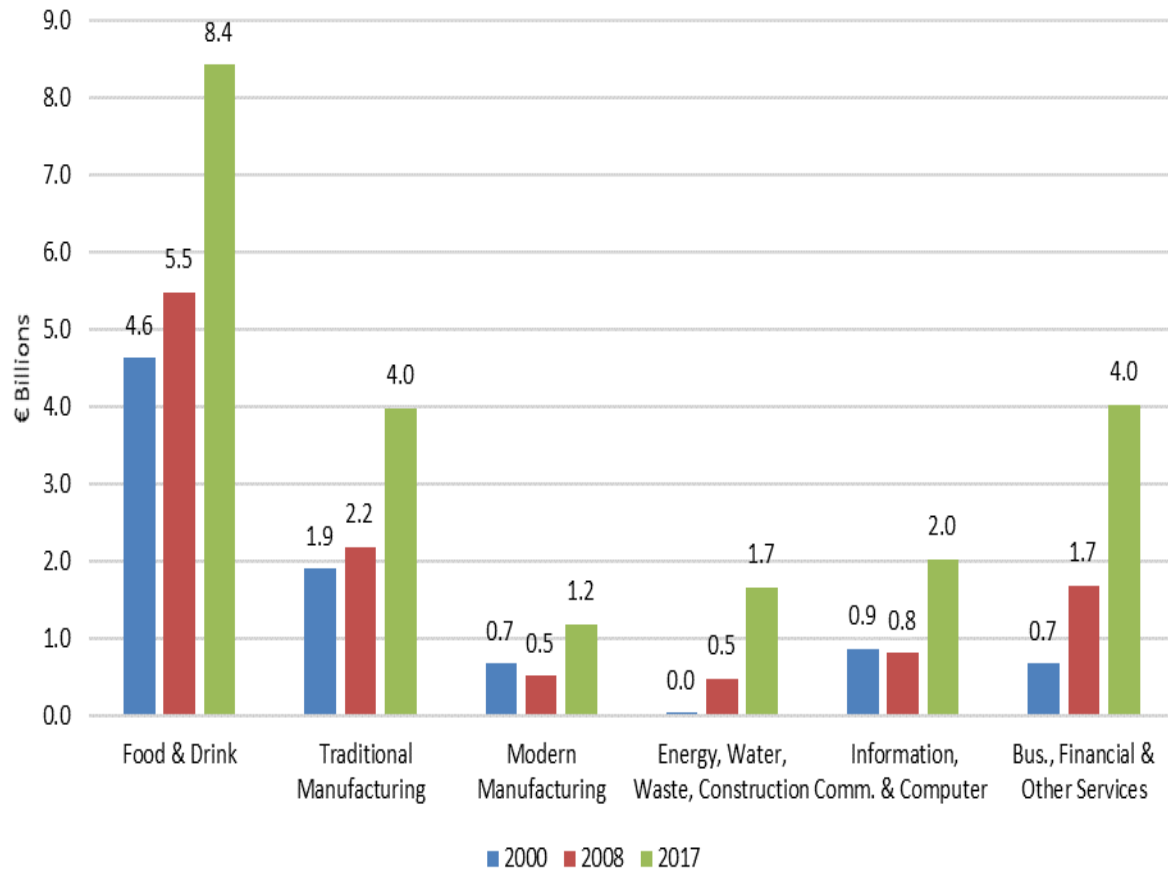
Foreign-owned Client Companies 2000-2017 Performance and Impact



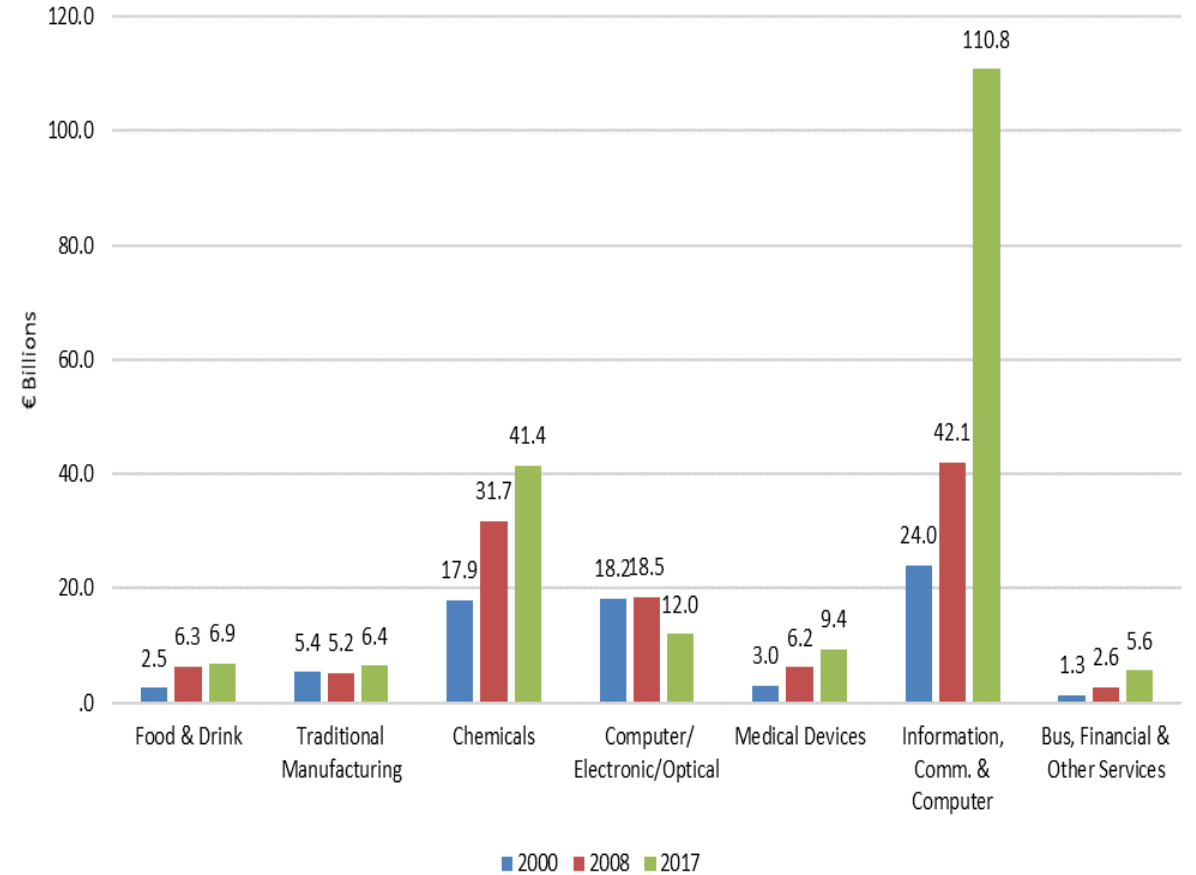
All firms, year-on-year % change, Payroll, Irish Materials and Irish Services, 2000-2017



Exports by Sector Irish Owned Companies



Exports by Sector Foreign Owned Companies



Other key points

- For foreign-owned firms ICT now accounts for 61% of sales and Chemicals accounts for 21%. Therefore, together these sectors account for 82% of sales.
- Services have increased from 34% to 60% of sales since 2000 for foreign-owned firms, and from 15% to 25% for Irish-owned firms.
- Export intensity of Irish-owned firms increased from 38% in 2000 to 50% in 2011 and has remained stable at 50%/51% since then.
- Irish materials and services purchased as a share of all materials and services purchased continues to decline (33% for materials, 9% for services in 2017);
- Payroll per person employed increased 1.9% to €62K (€49k for Irish firms, €74K for foreign firms);
- Expenditure on training is up 1.4% to reach €171m in 2017, although expenditure per employee is down slightly by 3.7%.